

LJM Developments – 1900 Appleby Line

WASTE
CONNECTIONS
OF
CANADA

Waste Connections of Canada Statement of Values

Purpose

Honoring our commitments provides our stakeholders peace of mind and establishes us as the premier waste services company in the markets we serve. This creates a safe and rewarding environment for our employees while protecting the health and welfare of the communities we serve, thereby increasing value for our shareholders.

Statement of Operating Values

Safety. We strive to assure complete safety of our employees, our customers and the public in all of our operations. Protection from accident or injury is paramount in all we do.

Integrity. We define integrity as "saying what you will do and then doing it." We keep our promises to our customers, our employees and our stockholders. Do the right thing, at the right time, for the right reason.

Customer Service. We provide our customers the best possible service in a courteous, effective manner, showing respect for those we are fortunate to serve.

To be a Great Place to Work. We maintain a growth culture where our employees can maximize their potential personally and professionally. Our objective is to provide an environment where people enjoy what they do and take pride in their work. We wish to embody a work hard, play harder culture.

To be the Premier Waste Services Company in North America. We continue to provide superior returns, remain environmentally responsible, and continue to grow in a disciplined way, deploying resources intelligently and benefiting communities we live in. We remain a "different breed".

Vision of the Future

Our goal is to create an environment where self-directed, empowered employees strive to consistently fulfill our constituent commitments and seek to create positive impacts through interactions with customers, communities, and fellow employees, always relying on our Operating Values as the foundation for our existence.

Optimizing Service

- ***Optimizing Service Levels***

    - Our dedicated account management team will regularly conduct site visits to all sites on the LJM Developments property located at 1900 Appleby Line to ensure the service levels and bins required are always optimized. We will report back to the LJM Team on a monthly and quarterly basis if we have identified areas where we can potentially right size sites, reduce or increase service frequencies to improve service and any other areas for improvement.

    - Our empowered drivers also provide continual feedback ensuring collection concerns are communicated back to management who in turn will work with the LJM Developments to optimize the service.

    - Our vehicles are equipped with the GeoTab GPS system that allows for the implementation of tablet based dispatch with real-time information and on-call service – all in a paperless environment

Disposal and Recycling Sites

Waste Connections operations uses several disposal sites for LJM Developments currently, most hauling companies have tolling arrangements and share transfers stations based on proximity to service locations.

Waste Connections Hamilton Disposal Facility – 500 Rennie St, Hamilton
- Waste/Garbage

Waste Connections - Ridge Landfill – 20262 Erieau Road, Blenheim, ON, N0P1A0

Alfa Paper Products – 735 Stathearne Ave, Hamilton
- OCC routes
- Recycling tote

Planet Earth Recycling – 149 Bowes Rd, Concord ON
- Organics

Diversion Portal

Waste Connections can provide a web based diversion program that our customer can pull monthly, quarterly and yearly diversion numbers that includes:

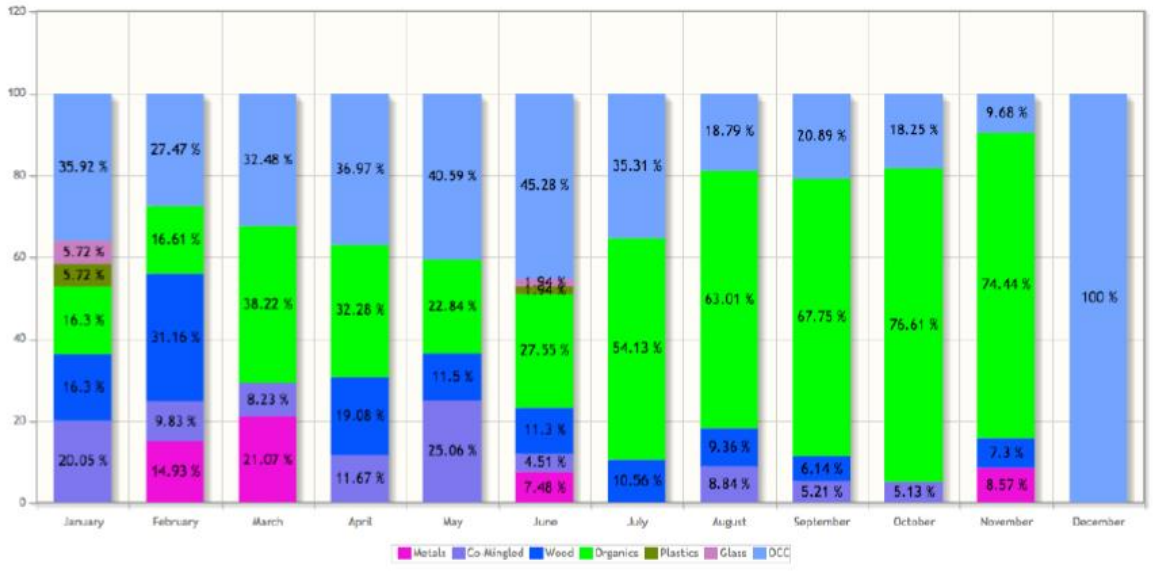
- Total Metric Tonnes Waste Collected
- Total Metric Tonnes Cardboard Collected
- Total Metric Tonnes Cans/Bottles and Paper Collected
- Total Metric Tonnes Organics Collected
- Total Metric Tonnes Waste Collected
- Total Metric Tonnes Scrap Wood, Construction Material and Asbestos Collected

The diversion report will allow the client to visualize and analyze your waste diversion rates based on the total MT going to Landfill, the total MT being recycled. The diversion rate is a measurement of how much material generated at the facility is diverted from the landfill through, recycling, reduction & composting programs. Please note that this report will only analyze material streams that Waste Connections services for the client site.

MONTHLY DIVERSION REPORT

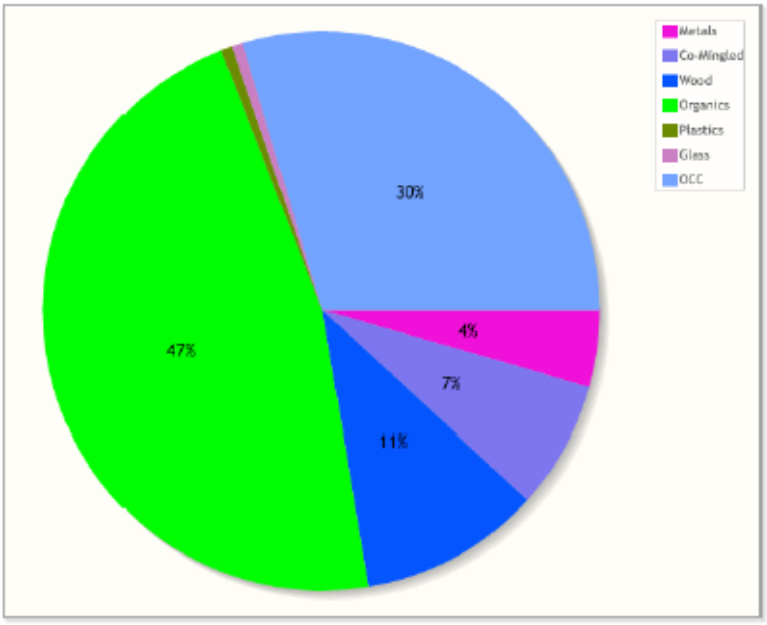
Monthly Diversion Report (in metric tonnes)

Material Stream	January	February	March	April	May	June	July	August	September	October	November	December
Metals	NA	2.31	2.79	NA	NA	2.62	NA	NA	NA	NA	1.62	NA
Co-Mingled	2.35	1.52	1.09	1.37	3.05	1.58	NA	2.41	1.12	0.90	NA	NA
Wood	1.91	4.62	NA	2.24	1.40	3.96	2.57	2.55	1.32	NA	1.38	NA
Organics	1.91	2.57	5.06	3.79	2.78	9.65	13.17	17.17	14.56	13.43	14.07	NA
Plastics	0.67	NA	NA	NA	NA	0.68	NA	NA	NA	NA	NA	NA
Glass	0.67	NA	NA	NA	NA	0.68	NA	NA	NA	NA	NA	NA
OCC	4.21	4.25	4.30	4.34	4.94	15.86	8.59	5.12	4.49	3.20	1.83	1.10



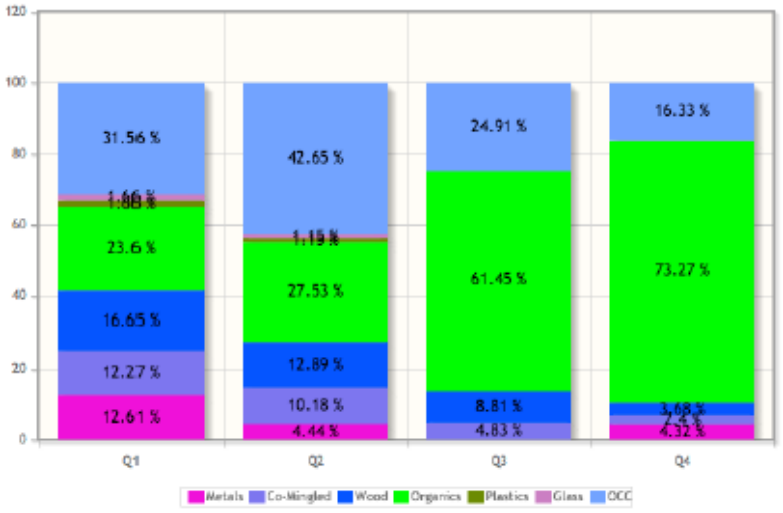
YEAR-TO-DATE DIVERSION REPORT

Annual Diversion Report (in metric tonnes)	
Material Stream	Year-to-Date
Metals	9.34
Co-Mingled	15.39
Wood	22.15
Organics	98.16
Plastics	1.35
Glass	1.35
OCC	62.23



QUARTERLY DIVERSION REPORT

Quarterly Diversion Report (in metric tonnes)				
Material Stream	Q1	Q2	Q3	Q4
Metals	5.10	2.62	NA	1.62
Co-Mingled	4.96	6.00	3.53	0.90
Wood	6.73	7.60	6.44	1.38
Organics	9.54	16.23	44.90	27.50
Plastics	0.67	0.68	NA	NA
Glass	0.67	0.68	NA	NA
OCC	12.76	25.14	18.20	6.13



ENVIRONMENTAL BENEFITS

Environmental benefits are estimated based on industry standard methods for:

- Trees Saved
- Barrels of Oil Equivalent
- Greenhouse Gas
- And Energy Saved

Environmental Savings

	January	February	March	April	May	June	July	August	September	October	November	December
Trees Saved	78.89	79.64	80.58	81.33	92.57	297.20	160.97	95.94	84.14	59.99	34.29	20.61
Barrels of Oil Equivalent	76.49	15.82	16.94	11.26	12.81	113.12	22.28	13.28	11.65	8.30	8.11	2.85
Greenhouse Gas (kgs)	126.30	127.50	129.00	130.20	148.20	475.80	257.70	153.60	134.70	96.04	54.90	33.00
Energy Saved (MWh)	22.59	26.89	26.80	19.14	21.78	83.25	37.88	22.58	19.80	14.11	13.78	4.85

Waste Audits

Waste Connections can provide a quote for yearly waste audits

Scope of Work

To meet the purpose of this project, we propose to conduct the following activities:

1. Measure the total weight of the waste collected at the site over a 24 hour period in each of the following typical areas: office administration areas, public spaces (lobbies, corridors, and meeting rooms), washrooms/change rooms, production area, warehouse areas, cafeteria/lunch rooms and outdoor areas, etc.
2. Sample each bag of collected waste for its composition, according to the waste stream classifications identified in Ontario Regulation 103/94 including, but not limited to corrugated cardboard, mixed papers (fine paper, newsprint), scrap metals, scrap woods, aluminum, glass, HDPE, LDPE plastics films and polystyrene. Additional categories may be included such as mixed containers (aluminum, steel, PET, glass), organic wastes, paper towels etc depending on audit results.
3. A waste audit report will be produced for each site in accordance with the Ontario Regulation 102/94.
4. A waste reduction plan will be produced for each site in accordance with Ontario Regulation 102/94.

Waste Diversion Posters

Waste Connections can provide marketing material to help educate end users on proper methods of disposal. Some examples of diversion posters are provided below.







