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City of Burlington
Attn: Mayor Goldring and
Members of City Council
426 Brant Street
Burlington, Ontario L7R 3Z6

March 24, 2014

Dear Mayor Goldring and Members of Council;

Re: Final Employment Lands Study, Phase 2
Paletta International Corporation
City File No. 505-08-02
Report No. PB-17-14
Bronte Creek Meadows - Our File No. 13122

We represent Paletta International Corporation ("Paletta") in this matter. This correspondence is a brief follow up to our letter of December 21, 2012.

We have reviewed the final Employment Lands Study, Phase 2. We continue to have serious concerns with the methodology and conclusions.

Among other things, we note that for the first time the report introduces a factor for reducing the vacant supply of employment lands. The Report applies a 30% reduction for certain parcels which results in a significant, artificial reduction to the supply of employment lands. This factor was not included in the previous draft nor was it included in past City-initiated employment lands studies.

With respect, it is clear that this factor has been applied simply as a mechanism to reduce the vacant supply thereby suggesting that the over-supply of employment lands is smaller than previously thought. This is not an appropriate approach to providing the technical background for policy decisions.

Yours truly,



For: Scott Snider

Cc: Angelo Paletta & Dave Pitblado
Ssnd 13122/213